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Department of Defense

PRIME CONTRACT AWARDS BY STATE

First Half Fiscal Year 1991



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PRIME CONTRACT AWARDS BY STATE

First Half Fiscal Year 1991

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Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

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FOREWORD

Prime Contract Awards by State is published semiannually.

This report provides information on Department of Defense procurement actions. Data are broken down into three categories:

- 1) Total U.S. Actions;
- 2) Actions Not Distributed by State; and
- 3) Total State Actions, which is further divided into separate totals for each state.

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INTRODUCTION

Prime Contract Awards by State provides a wide variety of information on all Department of Defense (DoD) procurement actions. Both military and civil functions (i.e., U.S. Army Corps of Engineers--Civil Works) procurements are represented. The data are presented by state and include the net value of procurements awarded to each state as well as each state's percentage of the total for all state procurements.

The total net value of procurement actions for the first half of Fiscal Year (FY) 1991 and FY 1990 are shown for all of DoD in Table 1 and for its military components only in Table 2. These tables also provide, for comparison purposes, data for the second quarters of FY 1991 and FY 1990. The total net value of military procurement actions for the first half of FY 1991 (presented in Table 2) are displayed according to defense component in Table 3.

NOTES ON COVERAGE

Data in this report reflect the net value of debit and credit procurement actions over \$25,000, i.e., terminations, price changes, or other downward adjustments which are deducted from a contractor's total award amount, while modifications and other positive adjustments are treated as increases. Procurement actions include definitive contracts; the obligated portions of letter contracts; and job orders, task orders, delivery orders, or any other orders against existing contracts. Contracts for research and development, services, construction, and supplies and equipment are included. Contracts awarded by DoD to other Government agencies as intragovernmental orders and foreign military sales (reimbursable sales to foreign governments) are also included.

The data base from which information for this report is collected does not include data on those parts of indefinite quantity contracts (except for petroleum products) that have not been translated into specific orders to businesses, those contracts that have not yet become mutually binding agreements between the Government and the contractor, or prime contracts awarded by other U.S. government agencies and financed with DoD funds.

As a general rule, the previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

Totals

The United States total in the tables includes all contracts awarded for work performed in the United States. The United States as used here includes the 50 states, the District of Columbia and the outlying areas of the United States. The U.S. outlying areas include American Samoa, the Federated States of Micronesia, Guam, the Marshall Islands, Northern Mariana Islands, Palau, Puerto Rico, the U.S. Minor Outlying Islands, and the Virgin Islands of the U.S.

The subtotal "NOT DISTRIBUTED BY STATE" includes all contract actions of \$25,000 or less for performance in the United States. This subtotal also includes all contract actions, regardless of size, for performance in the U.S. outlying areas and all contract actions for performance in classified locations.

State subtotals include the net value of procurement actions over \$25,000 awarded to each state and the District of Columbia.

Location of Contracts

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communications services have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

HIGHLIGHTS

The total United States prime contract awards for the first half of Fiscal Year 1991 totaled \$62,895.6 million, an increase of \$7,049.9 million or 12.6 percent more than the first half of Fiscal Year 1990. The state that showed the largest dollar amount of change was Massachusetts with a decrease of \$1,772.6 million or -35.8 percent. The state with the second largest dollar amount of change was California with an increase of \$1,085.7 million or 11.3 percent. As you can see below, New York had almost the same net dollar change as California, even though it's overall ranking among the states was third.

Sixteen states (including the District of Columbia) showed a decrease with a median of -\$113.4 million while thirty-five states showed an increase with a median of \$127.1 million. The average change for all the states was \$64.8 million with a median of \$28.1 million. The ten states that showed the largest amount of procurement award dollar change from the first half of FY 1991 to the first half of FY 1990 are as follows:

(AMOUNTS IN THOUSANDS OF DOLLARS)

STATE	FIRST HALF FY 1991 AMOUNT	AMOUNT OF INCREASE OR DECREASE FROM FIRST HALF FY 1990	PERCENT OF CHANGE FROM FIRST HALF FY 1990
MASSACHUETTS	\$ 3,179,977	\$ -1,772,588	-55.8
CALIFORNIA	10,727,879	1,085,747	11.3
NEW YORK	3,748,726	1,079,587	40.4
CONNECTICUT	2,678,451	953,079	55.2
TEXAS	5,476,151	894,399	19.5
ARIZONA	513,542	-713,409	-58.1
NEW JERSEY	1,215,725	-646,633	-34.7
TENNESSEE	1,051,032	508,886	93.9
WASHINGTON	479,733	-502,559	-51.2
MINNESOTA	835,762	435,948	109.0

Table 1. Net Value and Percent Distribution of DoD Procurement Actions, by State: First Half FY 1991, First Half FY 1990, and Second Quarters FY 1991 and FY 1990^{1,2}

(Amounts in Thousands)

STATE	FISCAL YEAR TO DATE				THREE MONTH PERIOD			
	1991 (OCT 90-MAR 91)		1990 (OCT 89-MAR 90)		FISCAL YEAR 1991 (JAN-MAR 1991)		FISCAL YEAR 1990 (JAN-MAR 1990)	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL	\$62,845,547		\$55,845,672		\$45,567,419		\$40,176,354	
DOE DOLLARS BY STATE	8,382,618		4,638,427		6,853,463		2,966,213	
STATE TOTAL	54,512,979	100.0	51,207,245	100.0	39,713,956	100.0	37,210,156	100.0
Alabama	824,366	1.5	595,544	1.2	560,799	1.4	406,940	1.1
Alaska	293,023	0.4	169,152	0.4	163,501	0.4	56,168	0.2
Arizona	513,542	0.4	1,226,951	2.4	492,655	1.0	1,037,914	2.8
Arkansas	142,347	0.3	131,750	0.3	105,059	0.3	102,122	0.3
California	10,727,879	19.7	9,642,132	18.8	7,916,050	19.9	6,460,828	17.4
Colorado	771,836	1.4	1,165,130	2.3	411,254	1.0	934,012	2.5
Connecticut	2,676,451	4.9	1,725,372	3.4	1,382,620	3.5	1,268,781	3.4
Delaware	50,081	0.1	23,927	*	30,655	0.1	18,398	*
Dist. of Columbia	417,678	0.8	631,954	1.2	201,103	0.5	464,040	1.2
Florida	2,366,439	4.3	2,160,546	4.2	1,583,195	4.0	1,780,668	4.8
Georgia	837,781	1.5	594,855	1.2	588,688	1.7	487,836	1.3
Hawaii	376,805	0.7	142,264	0.3	246,681	0.6	100,218	0.3
Idaho	27,167	*	18,959	*	19,950	*	10,854	*
Illinois	827,538	1.5	595,407	1.0	616,003	1.6	394,614	1.1
Indiana	988,923	1.8	622,595	1.2	824,538	2.1	645,864	1.7
Iowa	199,530	0.4	144,559	0.3	152,869	0.4	75,292	0.2
Kansas	474,540	0.7	313,375	0.6	312,090	0.8	216,272	0.6
Kentucky	143,124	0.3	182,405	0.4	92,711	0.3	89,795	0.2
Louisiana	498,048	0.9	844,185	1.6	427,010	1.1	809,721	2.2
Maine	873,594	1.6	679,574	1.3	860,798	2.2	665,259	1.8
Maryland	1,416,407	3.5	1,824,819	3.6	1,258,906	3.2	1,192,795	3.2
Massachusetts	3,179,977	5.8	4,952,565	9.7	2,458,807	6.2	3,811,434	10.2
Michigan	593,787	0.9	365,171	0.7	429,379	1.1	308,802	0.8
Minnesota	835,762	1.5	399,814	0.8	685,675	1.7	273,332	0.7
Mississippi	1,105,453	2.0	978,304	1.9	1,019,776	2.6	883,486	2.4
Missouri	2,201,096	4.0	1,859,691	3.6	1,759,230	4.4	1,365,373	3.7
Montana	32,057	0.1	21,153	*	25,924	0.1	13,415	*
Nebraska	147,351	0.3	127,758	0.2	82,119	0.2	81,899	0.2
Nevada	41,369	0.2	113,102	0.2	54,127	0.1	57,139	0.2
New Hampshire	124,593	0.2	135,922	0.3	192,781	0.5	197,994	0.5
New Jersey	1,215,725	2.2	1,862,358	3.6	688,444	1.7	1,299,253	3.5
New Mexico	247,815	0.5	424,084	0.8	193,391	0.5	209,997	0.6
New York	3,748,726	6.9	2,659,139	5.2	2,519,669	6.3	1,756,065	4.7
North Carolina	504,085	0.9	407,430	0.8	388,551	1.0	283,606	0.8
North Dakota	64,864	0.1	36,556	0.1	52,775	0.1	24,674	0.1
Ohio	1,325,385	2.4	1,378,031	2.7	908,784	2.3	875,063	2.4
Oklahoma	285,809	0.5	363,194	0.7	180,118	0.5	296,129	0.8
Oregon	197,545	0.2	114,225	0.2	87,328	0.2	76,061	0.2
Pennsylvania	1,545,135	3.0	1,556,242	3.1	1,123,439	2.8	1,013,664	2.7
Rhode Island	215,539	0.4	280,742	0.5	149,093	0.4	229,345	0.6
South Carolina	546,288	1.0	253,572	0.5	443,233	1.1	158,240	0.4
South Dakota	42,059	0.1	13,935	*	7,157	*	6,105	*
Tennessee	1,051,042	1.9	542,146	1.1	619,272	1.6	444,174	1.2
Texas	9,475,151	10.0	4,581,752	8.9	4,703,009	11.8	3,882,629	10.4
Utah	416,408	0.8	273,762	0.5	309,851	0.8	220,196	0.6
Vermont	35,466	0.1	31,038	0.1	27,826	0.1	25,354	0.1
Virginia	2,719,715	5.0	2,700,664	5.3	1,916,746	4.8	2,111,476	5.7
Washington	479,743	0.9	982,242	1.9	190,087	0.5	509,715	1.4
West Virginia	67,658	0.1	41,905	0.1	64,308	0.2	37,094	0.1
Wisconsin	325,174	0.6	474,633	0.9	292,345	0.7	223,454	0.6
Wyoming	19,989	*	5,974	*	7,047	*	2,632	*

1. For clarification on the limitations and conditions of coverage, see the introduction.

2. All figures include civil functions procurement actions.

Notes: On asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.

Table 2. Net Value and Percent Distribution of DoD Military Procurement Actions, by State: First Half FY 1991, First Half FY 1990, and Second Quarters FY 1991 and FY 1990¹

(Amounts in Thousands)

STATE	FISCAL YEAR TO DATE				THREE MONTH PERIOD			
	1991 (OCT 00-MAR 91)		1990 (OCT 89-MAR 90)		FISCAL YEAR 1991 (JAN-MAR 1991)		FISCAL YEAR 1990 (JAN-MAR 1990)	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL, U.S.	\$62,972,338		\$55,284,221		\$44,749,615		\$39,614,918	
NOT DISTRIBUTED BY STATE	8,276,015		4,613,521		5,752,315		2,941,307	
STATE TOTALS	53,796,323	100.0	50,670,700	100.0	38,997,300	100.0	36,673,611	100.0
Alabama	802,711	1.5	581,664	1.1	528,544	1.4	343,055	1.1
Alaska	202,389	0.4	189,244	0.3	162,857	0.4	58,280	0.2
Arizona	495,715	0.9	1,226,887	2.4	384,828	1.0	1,037,820	2.8
Arkansas	129,187	0.2	120,779	0.2	91,899	0.2	91,147	0.2
California	10,706,689	19.9	9,632,713	19.0	7,894,860	20.2	6,451,409	17.6
Colorado	760,274	1.4	1,164,265	2.3	399,692	1.0	923,147	2.5
Connecticut	2,676,692	5.0	1,724,341	3.4	1,380,861	3.5	1,267,750	3.5
Delaware	44,967	0.1	19,414	*	33,651	0.1	13,885	*
District of Columbia	418,370	0.8	619,818	1.2	181,885	0.5	481,894	1.2
Florida	2,345,843	4.4	2,145,259	4.2	1,562,608	4.0	1,265,331	3.5
Georgia	831,294	1.5	586,271	1.2	682,201	1.7	479,252	1.3
Hawaii	375,433	0.7	141,571	0.3	245,208	0.6	98,525	0.3
Idaho	25,810	*	18,640	*	14,603	*	10,540	*
Illinois	817,924	1.5	441,111	0.9	606,289	1.6	330,318	0.9
Indiana	982,113	1.8	619,395	1.2	819,628	2.1	542,654	1.5
Iowa	192,048	0.4	141,082	0.3	145,287	0.4	72,815	0.2
Kansas	371,487	0.7	211,340	0.4	308,997	0.8	214,827	0.6
Kentucky	138,801	0.3	175,340	0.3	95,388	0.2	82,220	0.2
Louisiana	378,522	0.7	792,666	1.6	207,424	0.5	758,202	2.1
Maine	873,393	1.6	679,579	1.3	860,497	2.2	665,259	1.8
Maryland	1,902,617	3.5	1,792,800	3.5	1,246,116	3.2	1,160,776	3.2
Massachusetts	3,175,028	5.9	4,949,265	9.8	2,450,858	6.3	2,808,134	10.4
Michigan	499,800	0.9	384,791	0.7	425,292	1.1	208,422	0.6
Minnesota	809,807	1.5	390,387	0.8	659,720	1.7	282,885	0.7
Mississippi	1,082,520	2.0	949,107	1.9	998,843	2.6	854,289	2.3
Missouri	2,187,895	4.1	1,847,069	3.6	1,746,029	4.5	1,262,751	3.7
Montana	25,002	*	20,769	*	19,269	*	13,021	*
Nebraska	145,015	0.3	126,454	0.2	49,783	0.1	80,595	0.2
Nevada	91,269	0.2	113,014	0.2	54,127	0.1	57,051	0.2
New Hampshire	122,929	0.2	132,005	0.3	102,117	0.3	101,077	0.3
New Jersey	1,211,227	2.3	1,856,281	3.7	682,946	1.8	1,293,176	3.5
New Mexico	242,406	0.5	321,156	0.6	187,982	0.5	207,069	0.6
New York	3,744,060	7.0	2,654,805	5.2	2,315,002	6.4	1,750,721	4.8
North Carolina	601,592	0.9	495,878	0.9	384,058	1.0	281,854	0.8
North Dakota	92,667	0.1	36,112	0.1	40,578	0.1	24,230	0.1
Ohio	1,316,228	2.4	1,371,853	2.7	899,627	2.3	868,885	2.4
Oklahoma	277,231	0.5	347,573	0.7	171,540	0.4	280,502	0.8
Oregon	59,448	0.1	47,403	0.2	39,081	0.1	59,729	0.2
Pennsylvania	1,599,659	3.0	1,522,685	3.0	1,087,962	2.8	980,057	2.7
Rhode Island	214,956	0.4	280,341	0.6	147,519	0.4	228,944	0.6
South Carolina	538,223	1.0	221,179	0.4	425,268	1.1	124,847	0.3
South Dakota	41,303	0.1	14,615	*	8,401	*	9,784	*
Tennessee	1,048,500	1.9	528,552	1.1	616,740	1.6	444,980	1.2
Texas	9,432,273	17.6	4,519,974	8.9	4,859,221	12.5	3,820,891	10.4
Utah	416,050	0.8	273,752	0.5	209,493	0.5	220,196	0.6
Vermont	95,456	0.1	31,038	0.1	27,636	0.1	25,354	0.1
Virginia	2,655,596	4.9	2,646,422	5.2	1,861,536	4.8	2,107,224	5.7
Washington	460,778	0.9	969,394	1.9	171,132	0.4	487,817	1.3
West Virginia	3,192	*	27,428	0.1	-157	*	22,577	0.1
Wisconsin	318,714	0.6	470,379	0.9	285,885	0.7	219,200	0.6
Wyoming	10,989	*	5,974	*	7,047	*	2,622	*

¹ For clarification on the limitations and conditions of coverage, see the introduction.
 Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.

**Table 3. Net Value and Percent Distribution of DoD Military Procurement
Actions, by State, According to Defense Component:
First Half FY 1991 ¹**

(Amounts in Thousands)

STATE	TOTAL ²		ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
	AMOUNT	PERCENT				
TOTAL, U.S.	\$62,072,338		\$12,052,981	\$10,732,810	\$21,484,140	\$7,141,895
NOT DISTRIBUTED BY STATE	8,276,015		1,763,844	1,395,147	2,137,111	2,895,114
STATE TOTALS	53,796,323	100.0	10,289,137	10,337,663	19,347,029	4,246,781
Alabama	802,711	1.5	437,740	30,479	198,530	130,768
Alaska	202,389	0.4	91,587	5,265	111,820	3,099
Arizona	455,715	0.9	224,220	70,515	181,046	9,217
Arkansas	129,187	0.2	37,333	-86	44,725	47,577
California	10,706,649	19.9	1,197,278	3,817,576	4,938,569	224,572
Colorado	760,274	1.4	45,301	27,789	590,240	11,485
Connecticut	2,678,892	5.0	484,054	1,609,981	523,828	48,790
Delaware	44,067	0.1	10,382	237	23,708	4,747
District of Columbia	418,370	0.8	35,862	266,800	37,307	3,809
Florida	2,345,843	4.4	448,318	447,988	1,400,070	46,972
Georgia	831,294	1.5	297,323	118,647	321,290	80,464
Hawaii	376,433	0.7	124,157	100,950	86,544	62,262
Idaho	75,810	*	528	1,067	7,882	18,498
Illinois	817,924	1.5	109,235	65,584	339,523	295,414
Indiana	982,113	1.8	421,719	160,645	275,143	73,182
Iowa	193,048	0.4	44,071	17,509	82,358	49,076
Kansas	271,487	0.7	114,543	28,527	201,328	28,889
Kentucky	138,801	0.3	55,019	7,883	5,143	70,445
Louisiana	378,522	0.7	52,468	129,181	24,128	159,181
Maine	873,303	1.6	7,882	850,501	5,250	8,826
Maryland	1,901,617	2.9	290,656	843,832	598,221	28,305
Massachusetts	3,175,028	5.0	1,428,088	782,476	821,912	52,853
Michigan	499,800	0.9	308,902	22,491	64,023	58,280
Minnesota	809,807	1.5	308,074	224,917	80,684	87,760
Mississippi	1,082,520	2.0	35,640	879,777	76,562	90,393
Missouri	2,187,895	4.1	238,626	1,502,326	402,790	28,037
Montana	25,902	*	8,823	323	9,926	8,987
Nebraska	145,015	0.3	4,354	7,126	104,104	22,289
Nevada	91,369	0.2	19,557	11,450	55,409	1,557
New Hampshire	123,929	0.2	11,213	52,187	55,082	5,269
New Jersey	1,211,227	2.3	210,523	509,907	292,816	182,652
New Mexico	242,406	0.5	97,960	13,780	111,012	4,126
New York	2,744,060	7.0	169,527	1,825,678	1,475,944	230,822
North Carolina	801,592	0.9	94,431	244,734	74,839	84,627
North Dakota	92,687	0.1	30,472	2,434	17,886	1,800
Ohio	1,218,228	2.4	245,608	194,707	659,187	215,820
Oklahoma	277,231	0.5	55,920	13,897	194,995	52,651
Oregon	59,448	0.1	9,625	11,057	20,196	12,851
Pennsylvania	1,599,859	3.0	521,890	685,669	129,086	208,679
Rhode Island	214,956	0.4	6,006	192,616	4,445	9,805
South Carolina	528,323	1.0	55,130	152,805	72,026	282,742
South Dakota	41,303	0.1	3,314	46	8,179	29,728
Tennessee	1,048,500	1.9	168,602	46,685	845,190	187,729
Texas	5,422,373	10.1	826,090	625,445	2,193,099	771,589
Utah	416,050	0.8	140,675	124,333	109,368	20,518
Vermont	35,466	0.1	4,860	16,801	11,217	2,128
Virginia	2,655,508	4.9	539,147	1,288,172	517,824	79,101
Washington	460,778	0.9	84,525	171,981	157,262	42,187
West Virginia	2,193	*	9,288	9,956	1,784	-17,873
Wisconsin	318,714	0.6	213,752	27,739	16,945	59,391
Wyoming	10,089	*	1,953	0	4,254	3,847

¹ For clarification on the limitations and conditions of coverage, see the introduction.

² Total includes all departments shown, plus other Defense agencies.

Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.